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The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

# CPC Salary Survey

REGIONAL Interim Report No. 1, February 1983

## MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 8 through February 4) and cumulatively (September 1 through February 4). The block tables contain data for the interim period only.

### SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

## AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

| By Curriculum For All Types of Employers | INTERIM PERIOD 1/8/83 THROUGH 2/4/83 | | | | | | | CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number Of Offers | | Average $ Offers | | Percentiles[1] | | | Number of Offers | | Average $ Offers | | Percentiles[1] | | |
| | Regional | National | Regional | National | 90th | 50th | 10th | Regional | National | Regional | National | 90th | 50th | 10th |
| **BUSINESS** | | | | | | | | | | | | | | |
| Accounting | 61 | 881 | $1532 | $1569 | $1700 | $1500 | $1417 | 151 | 2243 | $1508 | $1558 | $1666 | $1500 | $1416 |
| Business—General (incl Mgmt.) | 8 | 171 | 1646 | 1522 | * | * | * | 29 | 720 | 1526 | 1488 | 1883 | 1525 | 1200 |
| Marketing & Distribution | 3 | 87 | 1897 | 1470 | * | * | * | 18 | 336 | 1539 | 1402 | * | * | * |
| **HUMANITIES & SOCIAL SCIENCES** | | | | | | | | | | | | | | |
| Humanities | 1 | 20 | 693 | 1051 | * | * | * | 2 | 117 | 763 | 1186 | * | * | * |
| Economics[2] | 6 | 22 | 1556 | 1365 | * | * | * | 9 | 48 | 1453 | 1356 | * | * | * |
| Other Social Sciences | + | 38 | + | 1228 | | | | 3 | 221 | 1215 | 1203 | * | * | * |
| **ENGINEERING** | | | | | | | | | | | | | | |
| Aeronautical | 1 | 65 | 2208 | 1863 | * | * | * | 2 | 127 | 2149 | 1946 | * | * | * |
| Chemical | 22 | 131 | 2241 | 2279 | 2334 | 2300 | 2081 | 38 | 306 | 2234 | 2273 | 2475 | 2300 | 1970 |
| Civil (incl Construction, Sanitary & Transportation Engrg.) | 6 | 50 | 2096 | 1870 | * | * | * | 18 | 183 | 1893 | 1849 | * | * | * |
| Electrical (incl Computer Engrg.) | 36 | 320 | 2149 | 2144 | 2275 | 2166 | 2033 | 92 | 1579 | 2104 | 2103 | 2290 | 2138 | 1920 |
| Geological | + | 3 | + | 2361 | | | | + | 13 | + | 2154 | | | |
| Industrial | 8 | 46 | 2139 | 2035 | * | * | * | 15 | 201 | 2082 | 2041 | * | * | * |
| Mechanical | 33 | 281 | 2118 | 2134 | 2300 | 2150 | 1794 | 57 | 837 | 2092 | 2086 | 2333 | 2135 | 1794 |
| Metallurgical (incl Metallurgy & Ceramic Engrg.) | 5 | 17 | 2114 | 2180 | * | * | * | 16 | 43 | 2252 | 2199 | * | * | * |
| Mining | 1 | 4 | 2200 | 1671 | * | * | * | 3 | 13 | 2175 | 1974 | * | * | * |
| Nuclear (incl Engrg Physics) | 3 | 8 | 2094 | 2064 | * | * | * | 3 | 23 | 2094 | 2123 | * | * | * |
| Petroleum | 5 | 36 | 2622 | 2637 | * | * | * | 10 | 92 | 2537 | 2599 | * | * | * |
| Engineering Technology | 2 | 71 | 1895 | 1995 | * | * | * | 7 | 196 | 2015 | 2007 | * | * | * |
| **SCIENCES** | | | | | | | | | | | | | | |
| Agricultural Sciences | 1 | 7 | 1730 | 1219 | * | * | * | 1 | 62 | 1730 | 1360 | * | * | * |
| Biological Sciences | + | 5 | + | 1277 | | | | + | 41 | + | 1428 | | | |
| Chemistry | + | 18 | + | 1651 | | | | 1 | 39 | 1000 | 1643 | * | * | * |
| Computer Science | 11 | 129 | 2027 | 1926 | * | * | * | 19 | 480 | 2026 | 1914 | * | * | * |
| Health (Medical) Professions | + | 67 | + | 1757 | | | | 4 | 97 | 1445 | 1634 | * | * | * |
| Mathematics | 6 | 22 | 2084 | 1759 | * | * | * | 7 | 56 | 2071 | 1684 | * | * | * |
| Other Physical & Earth Sciences | + | 8 | + | 1826 | | | | 1 | 30 | 1250 | 1810 | * | * | * |
| Totals | 239 | 2707 | | | | | | 506 | 8103 | | | | | |

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 1 February 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

| By Functional Area For All Types of Employers | INTERIM PERIOD 1/8/83 THROUGH 2/4/83 | | | | | | | CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number Of Offers | | Average $ Offers | | Percentiles[1] | | | Number of Offers | | Average $ Offers | | Percentiles[1] | | |
| | Regional | National | Regional | National | 90th | 50th | 10th | Regional | National | Regional | National | 90th | 50th | 10th |
| Accounting/Auditing | 65 | 885 | $1531 | $1567 | $1700 | $1500 | $1417 | 134 | 2269 | $1509 | $1556 | $1650 | $1500 | $1416 |
| Business Administration | 9 | 115 | 1714 | 1443 | * | * | * | 27 | 417 | 1535 | 1456 | 1980 | 1525 | 1150 |
| Communications | 1 | 11 | 693 | 960 | * | * | * | 1 | 46 | 693 | $192 | * | * | * |
| Community & Service Orgs. Work | + | 19 | + | 1237 | | | | 1 | 68 | 1730 | 1203 | * | * | * |
| EDP-Programming/Systems | 14 | 160 | 2064 | 1937 | * | * | * | 23 | 342 | 2047 | 1913 | 2300 | 2000 | 1833 |
| Engineering | 137 | 1143 | 2165 | 2145 | 2333 | 2167 | 1965 | 251 | 3366 | 2129 | 2105 | 2333 | 2150 | 1794 |
| Farm & Natural Resources Mgmt. | + | 4 | + | 1504 | | | | + | 15 | + | 1361 | | | |
| Finance & Economics | 1 | 45 | 1650 | 1446 | * | * | * | 5 | 183 | 1493 | 1427 | * | * | * |
| Health (Medical) Services | + | 70 | + | 1739 | | | | 4 | 117 | 1445 | 1570 | * | * | * |
| Manufacturing &/or Industrial Opns. | + | 59 | + | 1936 | | | | 2 | 186 | 2350 | 1909 | * | * | * |
| Mathematics/Statistics | + | 7 | + | 1644 | | | | + | 31 | + | 1578 | | | |
| Merchandising/Sales Promotion | 2 | 60 | 1759 | 1383 | * | * | * | 15 | 301 | 1478 | 1324 | * | * | * |
| Personnel/Employee Relations | + | 7 | + | 1246 | | | | 1 | 30 | 958 | 1288 | * | * | * |
| Research—Non-Scientific | 1 | 6 | 1500 | 1391 | * | * | * | 1 | 26 | 1500 | 1469 | * | * | * |
| Research—Scientific | 1 | 38 | 2166 | 1820 | * | * | * | 3 | 120 | 1472 | 1789 | * | * | * |
| Rotational Training—Non-Technical | 1 | 17 | 1700 | 1350 | * | * | * | 1 | 94 | 1700 | 1349 | * | * | * |
| Rotational Training—Technical | 6 | 16 | 2189 | 1814 | * | * | * | 6 | 44 | 2189 | 1691 | * | * | * |
| Sales—Non-Technical Degree | 1 | 41 | 1583 | 1482 | * | * | * | 8 | 218 | 1390 | 1418 | * | * | * |
| Sales—Technical/Scientific Degree | + | 4 | + | 1850 | | | | 3 | 30 | 1883 | 1957 | * | * | * |
| Totals | 239 | 2707 | | | | | | 506 | 8103 | | | | | |

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

## AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

| | INTERIM PERIOD 1/8/83 THROUGH 2/4/83 | | | | | | | CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number of Offers | | Average $ Offers | | Percentiles[1] | | | Number Of Offers | | Average $ Offers | | Percentiles[1] | | |
| Graduate Program | Regional | National | Regional | National | 90th | 50th | 10th | Regional | National | Regional | National | 90th | 50th | 10th |
| **BUSINESS** | | | | | | | | | | | | | | |
| Accounting | 1 | 39 | $1625 | $1893 | * | * | * | 5 | 121 | $1882 | $1908 | * | * | * |
| MBA (Non-technical Undergraduate) | 3 | 71 | 1716 | 1716 | * | * | * | 9 | 245 | 1890 | 1923 | * | * | * |
| MBA (Technical Undergraduate) | 1 | 13 | 2400 | 2208 | * | * | * | 1 | 45 | 2400 | 2204 | * | * | * |
| MS-Business (incl. Mgmt., Mktg., Finance, etc.) | † | 7 | † | 1893 | | | | 4 | 38 | 2213 | 1988 | * | * | * |
| Industrial Mgmt. (incl. Industrial Admin.) | † | 4 | † | 2192 | | | | † | 8 | † | 2182 | | | |
| Administration (incl. Public, Hospital, etc.) | † | † | † | † | | | | † | 21 | † | 1970 | | | |
| **HUMANITIES & SOCIAL SCIENCES** | | | | | | | | | | | | | | |
| Humanities | † | 1 | † | 917 | | | | † | 12 | † | 1395 | | | |
| Social Sciences | 1 | 3 | 2165 | 2348 | * | * | * | 3 | 31 | 1874 | 1625 | * | * | * |
| **ENGINEERING** | | | | | | | | | | | | | | |
| Chemical | † | 3 | † | 2478 | | | | 2 | 13 | 2413 | 2437 | * | * | * |
| Civil (incl. Construction, Sanitary, & Transportation Engrg.) | † | 6 | † | 2435 | | | | † | 15 | † | 2313 | | | |
| Electrical (incl. Computer Engrg.) | 1 | 43 | 2375 | 2426 | * | * | * | 3 | 105 | 2198 | 2395 | * | * | * |
| Industrial | 1 | 8 | 2370 | 2407 | * | * | * | 1 | 21 | 2370 | 2336 | * | * | * |
| Mechanical | 2 | 30 | 2468 | 2345 | * | * | * | 4 | 77 | 2411 | 2375 | * | * | * |
| Nuclear (incl. Engrg. Physics) | † | 2 | † | 2300 | | | | † | 9 | † | 2196 | | | |
| **SCIENCES** | | | | | | | | | | | | | | |
| Chemistry | † | 1 | † | 2107 | | | | 2 | 5 | 2200 | 2141 | * | * | * |
| Computer Science | † | 11 | † | 2258 | | | | 5 | 37 | 2219 | 2290 | * | * | * |
| Geology & Related Geological Sciences | 1 | 10 | 2540 | 2605 | * | * | * | 2 | 26 | 2505 | 2446 | * | * | * |
| Mathematics | † | 3 | † | 2222 | | | | 1 | 5 | 2025 | 2039 | * | * | * |
| Metallurgy (incl. Met. Engrg., Materials Engrg./ Science & Ceramics) | 1 | 1 | 2350 | 2350 | * | * | * | 2 | 2 | 2459 | 2459 | * | * | * |
| Totals | 12 | 256 | | | | | | 44 | 836 | | | | | |

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

## AVERAGE MONTHLY SALARY OFFERS

### Master's Degree Candidates—Experienced[1]

| Graduate Program | INTERIM PERIOD 1/8/83 THROUGH 2/4/83 | | | | | | | CUMULATIVE PERIOD 9/1/82 THROUGH 2/4/83 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Number Of Offers | | Average $ Offers | | Percentiles[2] | | | Number Of Offers | | Average $ Offers | | Percentiles[2] | | |
| | Regional | National | Regional | National | 90th | 50th | 10th | Regional | National | Regional | National | 90th | 50th | 10th |
| Over 1 to 2 years | | | | | | | | | | | | | | |
| MBA - Non-Tech Undergraduate | * | 17 | * | $1983 | | | | * | 57 | * | $2063 | | | |
| MBA - Tech Undergraduate | * | 6 | * | 2530 | | | | * | 18 | * | 2692 | | | |
| Over 2 to 4 years | | | | | | | | | | | | | | |
| MBA - Non-Tech Undergraduate | * | 20 | * | 2031 | | | | * | 38 | * | 2101 | | | |
| MBA - Tech Undergraduate | * | 1 | * | 2168 | | | | * | 8 | * | 2277 | | | |
| Over 4 years | | | | | | | | | | | | | | |
| MBA - Non-Tech Undergraduate | * | 22 | * | 2349 | | | | * | 36 | * | 2381 | | | |
| MBA - Tech Undergraduate | * | 4 | * | 3029 | | | | * | 9 | * | 2865 | | | |
| Totals | | 70 | | | | | | | 166 | | | | | |

### DOCTORAL DEGREE CANDIDATES

| | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **ENGINEERING** | | | | | | | | | | | | | | |
| Chemical | 2 | 2 | $3000 | $3000 | * | * | * | 6 | 9 | $2995 | 3057 | * | * | * |
| Civil (incl. Construction, Sanitary, & Transportation Engrg.) | * | * | * | * | | | | 1 | 3 | 2334 | 2572 | * | * | * |
| Electrical (incl. Computer Engrg.) | 1 | 9 | 2900 | 3286 | * | * | * | 3 | 26 | 2885 | 3092 | * | * | * |
| Mechanical | * | 1 | * | 3350 | | | | 1 | 7 | 2791 | 3141 | * | * | * |
| **SCIENCES** | | | | | | | | | | | | | | |
| Chemistry | * | 9 | * | 2234 | | | | 3 | 33 | 1968 | 2248 | * | * | * |
| Mathematics (incl. Opns. Research, Statistics, & Actuarial Science) | * | 1 | * | 3125 | | | | * | 10 | * | 2466 | | | |
| Metallurgy (incl. Met. Engrg., Materials Engrg. / Science & Ceramics) | * | * | * | * | | | | * | 3 | * | 2958 | | | |
| Physics | * | 5 | * | 2961 | | | | 1 | 22 | 2416 | 2778 | * | * | * |
| Totals | 3 | 27 | | | | | | 15 | 113 | | | | | |

[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 1 - PAGE 1

| CURRICULUM | ACCTG-PUBLIC | | BANK-FINANCE | | MERCHANDSNG | | AERO-ELECTRNC | | AUTO, MECH-EQPT | | BLDG MATERIAL | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | 1505<br>1625<br>1417 | 53 | | | | | 1833 | 1 | | | | |
| BUSINESS - GENERAL | | | | | 1571 | 2 | | | | | | |
| MARKETING/DISTRIBUTN | | | | | 2025 | 1 | 1834 | 2 | | | | |
| HUMANITIES | | | | | 693 | 1 | | | | | | |
| ECONOMICS | 1550 | 5 | | | | | | | | | | |
| OTHR SOCIAL SCIENCES | | | | | | | | | | | | |

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83



| CURRICULUM | ACCTG-PUBLIC | BANK-FINANCE | MERCHANDSNG | AERO-ELECTRNC | AUTO, MECH-EQPT | BLDG MATERIAL |
|---|---|---|---|---|---|---|
| AERONAUTICAL | | | | 2208 1 | | |
| CHEMICAL | | | | 2320 2 | | 1882 2 |
| CIVIL -CNSTR/SAN/TRP | | | | | | |
| ELECTRICAL -COMPTR | | | | 2169 26<br>2275<br>2033 | | 2050 1 |
| GEOLOGICAL | | | | | | |
| INDUSTRIAL | | | | 2040 1 | | 2075 1 |
| MECHANICAL | | | | 2130 5 | 2250 1 | |
| METALLURGICAL | | | | | | |
| MINING | | | | | | |
| NUCLEAR -ENGRG PHYS | | | | | | |
| PETROLEUM -NATL GAS | | | | | | |
| ENGINEERING TECH | | | | 2290 1 | | |

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 1/8/83 THROUGH 2/4/83 — PART 1 - PAGE 3

| CURRICULUM | ACCTG-PUBLIC | BANK-FINANCE | MERCHANDSNG | AERO-ELECTRNC | AUTO, MECH-EQPT | BLDG MATERIAL |
|---|---|---|---|---|---|---|
| AGRICULTURL SCIENCES | | | | | | |
| BIOLOGICAL SCIENCES | | | | | | |
| CHEMISTRY | | | | | | |
| COMPUTER SCIENCE | | | | 2099 6 | 1917 1 | |
| HEALTH (MED) PROFSNS | | | | | | |
| MATHEMATICS | | | | | | |
| OTHR PHYSCL/EARTH SC | | | | | | |

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 1/8/83 THROUGH 2/4/83 — PART 2 - PAGE 1

| CURRICULUM | CHEMCLS-DRUG | | ELECTRL MAC | | FOOD-BEVERAGE | | GLASS-PAPER | | METALS/PRODS | | PETRO/ALLIED | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ACCOUNTING | | | 1671 | 4 | | | | | | | 1833 | 1 |
| BUSINESS - GENERAL | | | 1396 | 2 | | | 1208 | 1 | | | | |
| MARKETING/DISTRIBUTN | | | | | | | | | | | | |
| HUMANITIES | | | | | | | | | | | | |
| ECONOMICS | | | | | | | 1583 | 1 | | | | |
| OTHR SOCIAL SCIENCES | | | | | | | | | | | | |

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

INTERIM PERIOD 1/8/83 THROUGH 2/4/83



| CURRICULUM | CHEMCLS-DRUG | | ELECTRL MAC | | FOOD-BEVERAGE | | GLASS-PAPER | | METALS/PRODS | | PETRO/ALLIED | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| AERONAUTICAL | | | | | | | | | | | | |
| CHEMICAL | 2260 | 4 | | | 2310 | 7 | 2235 | 1 | | | 2321 | 4 |
| CIVIL -CNSTR/SAN/TRP | | | | | 2292 | 1 | | | | | 2350 | 1 |
| ELECTRICAL -COMPTR | | | 2136 | 15 | 2292 | 2 | | | 2155 | 1 | | |
| GEOLOGICAL | | | | | | | | | | | | |
| INDUSTRIAL | 2200 | 2 | | | 2250 | 2 | | | | | | |
| MECHANICAL | 2231 | 3 | 2203 | 3 | 2292 | 1 | | | 2100 | 1 | 2833 | 1 |
| METALLURGICAL | | | | | | | | | 2158 | 3 | | |
| MINING | 2200 | 1 | | | | | | | | | | |
| NUCLEAR -ENGRG PHYS | | | | | | | | | | | | |
| PETROLEUM -NATL GAS | | | | | | | | | | | 2622 | 5 |
| ENGINEERING TECH | | | | | | | | | 1500 | 1 | | |

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/8/83 THROUGH 2/4/83 PART 2 - PAGE 3

| CURRICULUM | CHEMCLS-DRUG | | ELECTRL MAC | | FOOD-BEVERAGE | GLASS-PAPER | METALS/PRODS | PETRO/ALLIED | |
|---|---|---|---|---|---|---|---|---|---|
| AGRICULTURL SCIENCES | 1730 | 1 | | | | | | | |
| BIOLOGICAL SCIENCES | | | | | | | | | |
| CHEMISTRY | | | | | | | | | |
| COMPUTER SCIENCE | 2150 | 1 | | | | | | 1855 | 1 |
| HEALTH (MED) PROFSNS | | | | | | | | | |
| MATHEMATICS | | | 2192 | 4 | | | | | |
| OTHR PHYSCL/EARTH SC | | | | | | | | | |

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 1/8/83 THROUGH 2/4/83 — PART 3 - PAGE 1

| CURRICULUM | RESRCH/CONSLT | TIRE-RUBBER | UTLTIES-PUBLC | GOVT-FEDERAL | GOVT-LCL/STATE | NON-PROFIT ORG |
|---|---|---|---|---|---|---|
| ACCOUNTING | | | 1682 2 | | | |
| BUSINESS - GENERAL | 1883 1 | | 1873 2 | | | |
| MARKETING/DISTRIBUTN | | | | | | |
| HUMANITIES | | | | | | |
| ECONOMICS | | | | | | |
| OTHR SOCIAL SCIENCES | | | | | | |

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 1/8/83 THROUGH 2/4/83 — PART 3 - PAGE 2

| CURRICULUM | RESRCH/CONSLT | | TIRE-RUBBER | | UTLTIES-PUBLC | | GOVT-FEDERAL | | GOVT-LCL/STATE | | NON-PROFIT ORG | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| AERONAUTICAL | | | | | | | | | | | | |
| CHEMICAL | | | | | 2093 | 1 | 2081 | 1 | | | | |
| CIVIL -CNSTR/SAN/TRP | | | | | 2047 | 3 | 1794 | 1 | | | | |
| ELECTRICAL -COMPTR | 1835 | 1 | | | 2128 | 10 | | | | | | |
| GEOLOGICAL | | | | | | | | | | | | |
| INDUSTRIAL | | | | | 2176 | 1 | 2083 | 1 | | | | |
| MECHANICAL | | | 2500 | 1 | 2130 | 10 | 1811 | 7 | | | | |
| METALLURGICAL | | | | | 2300 | 1 | 1794 | 1 | | | | |
| MINING | | | | | | | | | | | | |
| NUCLEAR -ENGRG PHYS | | | | | 2094 | 3 | | | | | | |
| PETROLEUM -NATL GAS | | | | | | | | | | | | |
| ENGINEERING TECH | | | | | | | | | | | | |

AVERAGE MONTHLY SALARY OFFERS — FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 1/8/83 THROUGH 2/4/83 — PART 3 - PAGE 3

| CURRICULUM | RESRCH/CONSLT | TIRE-RUBBER | UTLTIES-PUBLC | | GOVT-FEDERAL | | GOVT-LCL/STATE | NON-PROFIT ORG |
|---|---|---|---|---|---|---|---|---|
| AGRICULTURL SCIENCES | | | | | | | | |
| BIOLOGICAL SCIENCES | | | | | | | | |
| CHEMISTRY | | | | | | | | |
| COMPUTER SCIENCE | | | 1892 | 2 | | | | |
| HEALTH (MED) PROFSNS | | | | | | | | |
| MATHEMATICS | | | 2238 | 1 | 1500 | 1 | | |
| OTHR PHYSCL/EARTH SC | | | | | | | | |

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

| CURRICULUM | ACCTG-PUBLIC | BANK-FINANCE | MERCHANDSNG | AERO-ELECTRNC | AUTO, MECH-EQPT | BLDG MATERIAL |
|---|---|---|---|---|---|---|
| MBA - NON-TECHNICAL | 1679 2 | | | | | |
| MBA - TECHNICAL | | | | | | |

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

| CURRICULUM | CHEMCLS-DRUG | ELECTRL MAC | FOOD-BEVERAGE | GLASS-PAPER | METALS/PRODS | PETRO/ALLIED |
|---|---|---|---|---|---|---|
| MBA - NON-TECHNICAL | 1791 1 | | | | | |
| MBA - TECHNICAL | 2400 1 | | | | | |

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/8/83 THROUGH 2/4/83

| CURRICULUM | RESRCH/CONSLT | TIRE-RUBBER | UTLTIES-PUBLC | GOVT-FEDERAL | GOVT-LCL/STATE | NON-PROFIT ORG |
|---|---|---|---|---|---|---|
| MBA - NON-TECHNICAL | | | | | | |
| MBA - TECHNICAL | | | | | | |